

Corporate Venture Capital Analyst/Associate Job description

Location: Hybrid / Calgary, Alberta, Canada

Band Venture Partners (“BVP”) was born from the innovation practice of a 125-year-old family-owned industrials conglomerate whose operating companies continue to use our Corporate Venture Capital (“CVC”) platform. Our combination of domain expertise coupled with our experience operating CVC practices anchors our unique understanding of corporate innovation and how to sustainably deliver growth and productivity to organizations across ever-changing markets. <https://www.bandvc.ca/>

The Venture Capital Analyst/Associate is responsible for assisting the BVP team in identifying and executing early-stage, minority equity investments in line with their Corporate Venture Capital client mandates, with specific emphasis on the heavy industry and infrastructure verticals.

This position is hybrid and can be located within either Canada or the United States. There is an expectation of being on site in our corporate headquarters in Calgary at least monthly, but an ability to be in the office more frequently or located within a reasonable commuting distance to the office will be considered positively.

Essential Functions

- Contributes to developing strategic and financial rationale, along with general venture capital transaction execution assistance including deal flow generation, research, and financial modeling.
- Assists in developing clear and concise presentations for an executive audience outlining the investment opportunity, including its strategic fit, financial return, risk profile, etc.
- Monitors and tracks ongoing venture trends, industry dynamics, as well as a universe of potential strategic investments through industry landscape analysis and company profiling.
- Management of deal flow pipeline including reporting.
- Post-investment interaction with portfolio companies regarding their ongoing performance, as well as continued evaluation and execution of strategic opportunities between the CVC partner companies and portfolio companies.
- Given the small nature of our team and organization, coupled with the dynamic nature and pace of venture capital, it is anticipated the analyst/associate will immediately lean into investment evaluation and go to market efforts under the guidance of senior leadership.

Skills, Knowledge, and Expertise

- Understanding financial statements, financial modeling, and data collection and analysis enabled by excellent analytical, judgment and critical thinking skills.
- Considerable skill in conducting industry and competitive research to garner and evaluate large amounts of information and then perform complex data analysis.
- Strong verbal and written communication skills – ability to effectively exchange ideas and information; demonstrated ability to communicate effectively with all levels of management.
- Ability to work in a collaborative, team-oriented environment.
- A mature demeanor and executive-like presence in meetings, coupled with a strong work ethic.

- Exceptional skill in planning, organizing, and prioritizing work assignments in a fast-paced, changing environment as well as in completing detailed work with a high degree of accuracy.
- Ability to travel as needed to conduct due diligence on investment opportunities, monitor portfolio companies in addition to work out of the Calgary-based headquarters as requested.

Education/Experience

- 1-3 years of experience within investment banking, corporate development, strategy consulting, transaction services, venture capital or private equity; or any combination of education and experience that would provide an equivalent background.
- Bachelor's degree required, however, will also consider upcoming 2024 graduates, assuming internship or co-op experience in the described fields coupled with a strong academic background including a leading G.P.A. from a top-tier undergraduate institution.

Please send a resume to careers@bandvc.ca for consideration.

We are committed to fostering a workforce that reflects the diversity of the communities in which we operate. We thank all those who express interest, however only those selected for an interview will be contacted. All successful candidates must successfully complete a background check.